



DISCovering

the Leadership styles of

Jesus

"Who do you say that I am?"
Jesus - Matthew 16:15

So who was Jesus?

“... He (Jesus) existed in the form of God, did not regard equality with God a thing to be grasped; but emptied Himself, taking the form of a bond-servant and being made in the likeness of men.

And being found in appearance as a man, He humbled Himself by becoming obedient to the point of death, even death on a cross.

Therefore, also God highly exalted Him, and bestowed on Him the name which is above every name that the name of Jesus EVERY KNEE SHOULD BOW, of those who are in heaven, and on earth, and under the earth.

And that every tongue should confess that Jesus Christ is Lord, to the glory of God the Father.” Philippians 2:6-11 (NAS)

Meaning of the passage

- 1) The passage suggests that Jesus was 100% _____.
- 2) And for the 30+ years while on earth, Jesus was also 100% _____ yet remaining sinless.
- 3) Jesus experienced all the attributes of _____ behavior.
- 4) Jesus had and has the capacity to personally understand us humanly and meet our _____ at any given moment or situation.
- 5) Jesus _____ how to do that.
- 6) Finally, Jesus loved us so much that He willingly _____ His Divine rights to suffer and die on the cross for our sins.

So what was Jesus' behavior like?

High D Dominance	High I Influence	High S Steadiness	High C Compliance
Comfortable working independently	Comfortable working with people	Comfortable working in a routine	Comfortable working in a defined system
dominance Luke 8:27-35 Mark 5:1-13 demanding Matthew 23:1-33	interactive Matthew 14:13-21 spontaneous persuasive John 8:1-9	patient Mark 14:26-31 Luke 22:31-34 team player Matthew 26:39	compliant Matthew 26:39-44 precise Luke 4:3-4 Luke 4:5-8
Luke 4:41 decisive Luke 8:23-25 takes chances Luke 11:37-53 self-assured Mark 12: 28-32	trusts others John 17:1-26 agreeable Luke 11:37 Luke 15:1-2 sociable Luke 19:1-10	cooperative John 2:3-11 John 21: 3-6 kind John 21:9-13 good listener John 21:15-17	thorough Luke 9:14-17 restrained Matthew 26:50-56 Matthew 27:12-14 Mark 14:55-61 John 19:7-11
Mark 11:27-33 confident Matthew 22:23-33	charitable Mark 8:1-9 Matthew 19:1-2	deliberate amiable Matthew 19:13-15	sensitive John 11:32-35 Mark 6:34
Matthew 12:13-16 calculates risks Mark 5:35-43	convincing John 4:1-42 adaptable	mobile Matthew 15:29-30 Matthew 19:1-2	Luke 14:2-4 "own person" Luke 15:1-10
discounts self John 12:23-28 nondemanding Luke 18:31-34 willing John 8:10-12 peaceful	reflective Luke 9:43-44 factual Luke 10:25-37 nonemotional Mark 15:3-5 controlled	Luke 13:22 Matthew 23:1-39 critical of others Luke 11:38-44 impatient Luke 11:45-54 Matthew 7:1-13	Matthew 16:1-4 Matthew 12:1-8 independent unconventional Luke 19:45-48 determined Luke 4:42-43
humble Matthew 26:36-39 fearful Matthew 26:47-56 submissive	Luke 22:41-42 withdrawn Matthew 14:22-23 Mark 6:45 detached	intense Mark 11:15-18 confrontational John 2:14-17 aggressive action	fearless Matthew 9:9-13 rebellious Mark 3:1-6 defiant
Comfortable working on a team Low D Dominance	Comfortable working alone Low I Influence	Comfortable working with no structure Low S Steadiness	Comfortable working with no system Low C Compliance

Jesus' Behavior on the "D" Continuum

High D traits - Total dominance: Unlimited and complete control in exercising authority over situations and individuals.

“When He (Jesus) got out on land, a demon-possessed man from the town met Him. For a long time he had worn no clothes and did not stay in a house but in the tombs. When he saw Jesus he cried out in a loud voice, ‘Jesus, You Son of the Most High God? I beg You, don’t torment Me!’ For He had commanded the unclean spirit to come out of the man. Many times it had seized him, and though he was guarded, bound by chains and shackles, he would snap the restraints and be driven by the demons into deserted places.

‘What is your name?’ Jesus asked him.

‘Legion,’ he said --- because many demons had entered him. And they begged Him not to banish them to the abyss.

A large herd of pigs was there, feeding on the hillside. The demons begged Him to permit them to enter the pigs, and He gave them permission. The demons came out of the man and entered the pigs, and the herd drowned...Then people came to Jesus and found the man...sitting at Jesus' feet, dressed and in his right mind. And they were afraid.” Luke 8:27-35 (HCSB)

As powerful as the demons were against the man in the passage, how did their behavior change when encountering Jesus? On a scale of zero to 10, how would you rank Jesus' dominance factor over the demons?

Low D traits - Total submission: The complete giving up of control to fulfill someone else's plan, desires or wishes.

“Judas...accompanied by a great multitude with swords and clubs...said, ‘Hail, Rabbi!’ and kissed Him.

And Jesus said to him, ‘Friend, do what you have come for.’ Then they came and laid hands on Jesus and seized Him.

And behold, one of those who were with Jesus reached and drew out his sword, and struck the slave of the high priest, and cut off his ear.

Then Jesus said to him, ‘Put your sword back into its place; for all those who take up the sword shall perish by the sword.

Or do you think that I cannot appeal to my Father, and He will at once put at My disposal more than twelve legions of angels?

How then shall the Scriptures be fulfilled, that it must happen this way.’...Have you come out with swords and clubs to arrest me as against a robber? Every day I used to sit in the temple teaching and you did not seize Me. But all this has taken place that the Scriptures of the prophets may be fulfilled.’ ” Matthew 26:47-56 (NAS)

If Jesus chose to call on 72,000 angels to defend him, what do you think the outcome might be with the group wanting to arrest him? What score would you give him for restraint?

Jesus' Behavior on the "I" Continuum

High I traits - Socially Interactive: The ability to discern the needs of others with not only verbal affirmation and encouragement but also seeking to meet their physical, emotional and spiritual needs.

“And when He (Jesus) came out, He saw a great multitude, and felt compassion for them, and healed their sick...began to teach them many things...”

And ordering the multitudes to recline on the grass, He took the five loaves and the two fish, and gave them to the disciples, and the disciples gave to the multitudes, and they all ate, and were satisfied.

And there were about five thousand men who ate, aside from women and children.”

Matthew 14:13-21 (NAS)

How would you rate Jesus' response to the needs of the multitude of people in the passage?

Low I traits - Seeking extreme isolation: Taking the time to be alone to recharge, reflect and redirect one's energies in meeting the more strategic challenges ahead.

“When the people saw the sign He had done, they said, ‘This really is the Prophet who was to come into the world!’ Therefore, when Jesus knew that they were about to come and take Him by force to make Him king, He withdrew ...

And immediately He made His disciples get into the boat and go ahead of Him to the other side to Bethsaida...while He dismissed the crowd. After He said good-bye to them, He went away to the mountain to pray.”

John 6:14-15a; Mark 6:45 (HCSB)

Did the positive reaction of the people to Jesus' actions surprise you? Was it about to get out of hand?

The proper response was to shut things down. However, considering the High I tendencies to accept and embrace positive social pressure, this would have been very difficult to do.

How well did you think Jesus did in handling this situation before it got out of hand?

Jesus' Behavior on the "S" Continuum

High S traits - Undeserved patience: The projection of unconditional love to an individual who has an unteachable moment.

*“Then Jesus said to them, ‘All of you will run away because it is written: I will strike the shepherd and the sheep will be scattered. But after I have been resurrected, I will go ahead of you to Galilee.’ Peter told Him, ‘Even if everyone runs away, I will certainly not! Simon, Simon, look out! Satan has asked to sift you like wheat. But I have **prayed for you** that your faith will not fail. And you, when you have turned back, strengthen your brothers.’ ‘Lord,’ he told Him, ‘I’m ready to go with you both to prison and to death!’ ‘I tell you, Peter,’ He said, ‘the rooster will not crow today until you deny three times that you know Me!’ ”*

Mark 14:27-28; Luke 22:31-34 (HCSB)

How confident was Peter in projecting his prideful commitments to Jesus?

How would you rank Jesus' patience?

Being unable to get through to Peter, what did Jesus default to?

Low S Strength - Intense confrontation: Taking aggressive action against a policy that is totally contrary to moral and religious principles.

*“And He entered the temple and began to cast out those who were buying and selling in the temple, and overturned the tables of the moneychangers and the seats of those who were selling doves; and He would not permit anyone to carry goods through the temple. And He began to teach and say to them ‘Is it not written, **MY HOUSE SHALL BE CALLED A HOUSE OF PRAYER FOR ALL THE NATIONS? But you have made it a ROBBERS’ DEN.**’ And the chief priests and the scribes heard this and began seeking how to destroy Him; for all the multitude was astonished at His teaching.”*

Mark 11:15-18 (NAS)

How patient was Jesus with the money changers?

Who and what was Jesus defending?

Was it justified and did it have consequences?

Jesus' Behavior on the "C" Continuum

(note the low traits are listed first)

Low C Traits - Rebellious, defiant: Taking public action to challenge, confront and offer correction to policies that are wrong and detrimental to the health of an individual or culture.

“And He (Jesus) entered again into a synagogue; and a man was there with a withered hand. And they (the Pharisees) were watching Him to see if He would heal him on the Sabbath, in order that they might accuse Him.

And He said to the man with the withered hand, ‘Rise and come forward!’

And He said to them, ‘Is it lawful on the Sabbath to do good or to do harm, to save a life or to kill?’ But they kept silent.

And after looking around at them with anger, grieved at their hardness of heart, He said to the man, ‘Stretch out your hand.’ And he stretched it out and his hand was restored.

And the Pharisees went out and immediately began taking counsel... against Him, as to how they might destroy Him.”

Mark 3:1-6 (NAS)

Where, what and how did Jesus choose to challenge the religious leadership?

How would you rank Jesus' emotional intensity?

Were there consequences to his actions and was Jesus willing to accept them?

High C Trait - Sacrificial compliance to a plan: Giving up one's ultimate rights for the benefit of someone else.

“So Moses returned to the Lord, and said, ‘Oh, these people has committed a grave sin, and they have made a god of gold for themselves.

Now, if You would only forgive their sin---But if not, please erase me from the book You have written.’”

Exodus 32:31-32 (NKJV)

“Going a little farther, He fell facedown and prayed, ‘My Father! If it is possible, let this cup pass from Me! Yet not as I will, but as You will.’ ...

Again a second time, He went away and prayed, ‘My Father, if this cannot pass away unless I drink it. Your will be done.’ ...

After leaving them, He went away again and prayed a third time, saying the same thing once more.”

Matthew 26:39-44 (NKJV)

Who was the first example willing to give his life for the sins of a people group? What was the Lord's response?

Who was the second? What was the response of both? What was the consequence for us?

What Makes the Ideal Leadership Style?

“The DISC research evidence supports the conclusion that the most effective leaders are those who know themselves, recognize the demands of the situation and adjust or change their behavior so as to have the best chance to meet the needs of any given opportunity.”

"When Jesus arrived, He found that Lazarus had already been in the tomb for four days...As soon as Martha heard that Jesus was coming, she went to meet Him.

Then Martha said to Jesus, 'Lord, if you had been here, my brother wouldn't have died. Yet even now I know that whatever You ask from God, God will give You.'

'Your brother will rise again,' Jesus told her.

Martha said, 'I know that he will rise again in the resurrection at the last day.'

Jesus said to her, 'I am the resurrection and the life. The one who believes in Me, even if he dies, will live. Everyone who lives and believes in me, will live. Everyone who lives and believes in Me will never die --- Do you believe this?'

'Yes, Lord,' she told Him. 'I believe You are the Messiah, the Son of God, who comes into the world.'

Having said this, she went back and called her sister Mary, saying in private, 'The Teacher is here and is calling for you.'

As soon as she heard this, she (Mary) got up quickly and went to Him.

When Mary came to where Jesus was and saw Him, she fell at His feet and told Him, 'Lord, if you had been here, my brother wouldn't have died.'

When Jesus saw her crying...He was angry in His Spirit and deeply move. 'Where have you put him?' He asked...Jesus wept." John 11:17-35 (HCSB)

How similar is the statement that Martha and Mary made concerning Lazarus?

How different was Jesus' response?

Knowing how different the sisters were, how appropriate were His responses?